



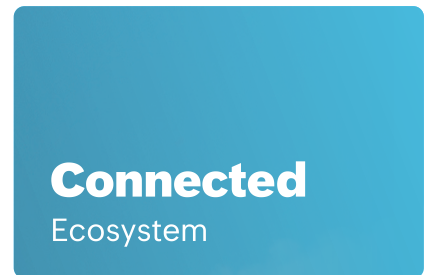
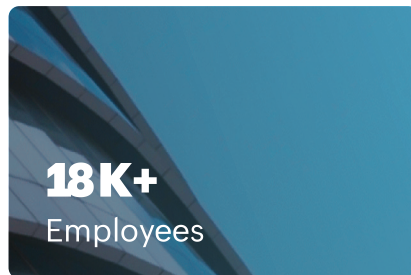
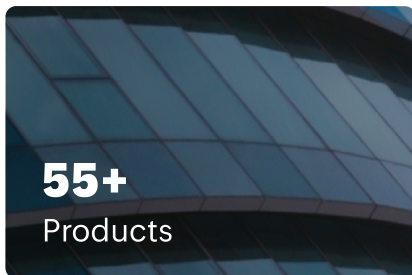
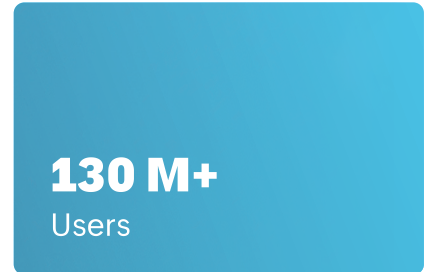
Zoho
Procurement

**Complete source-to-pay
platform to transform
your procurement
into a growth engine.**



Meet Zoho

A comprehensive, global cloud software company that delivers intelligent software built for business growth and development.



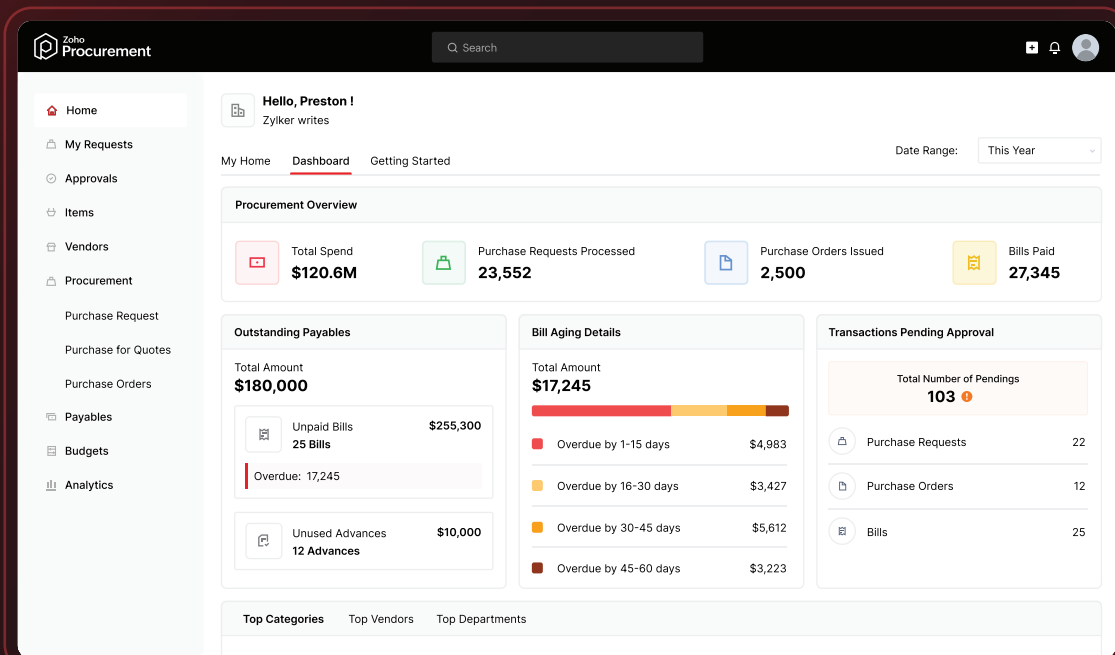
Over **90%** of **Fortune 500** companies use Zoho technology, trusting us to run their different business operations.



Source-to-Pay cycle, Simplified

Zoho Procurement is an AI-powered complete source-to-pay platform that offers structure, automation, and real-time insight so businesses can manage spend strategically, improve supplier performance, and support sustainable growth.



Supplier Management

From supplier onboarding to performance, bring supplier management out of your emails.

Strategic Sourcing

Identify, evaluate, and qualify suppliers—accelerating the RFX-to-award cycle for optimal sourcing.

Procurement

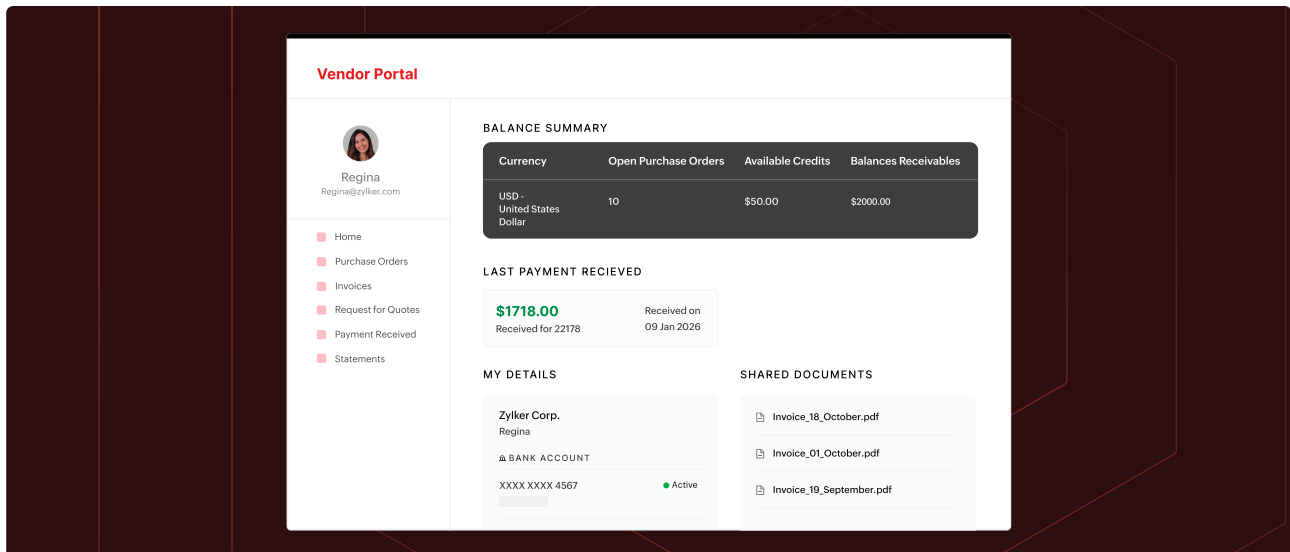
Automate sourcing to contracts, manage suppliers, empower teams, and cut costs efficiently.

AP Automation

Digitize invoice processing, automate payment approvals, and gain visibility into cash flow.

Supplier performance and management

Smart supplier onboarding, enhanced stakeholder collaboration and optimized vendor performance management.



Simple and quick onboarding

Streamline vendor onboarding via self-service forms and templates. Automate verification, validation, and approvals for seamless, quick and compliant onboarding process.



Self service Supplier portal

Dedicated supplier portal that can be customized to allow suppliers to submit and track status of RFQ's, PO's invoices and payment status in real-time.



Contextual collaboration

Enhanced supplier and stakeholder collaboration contextually within a PO or an invoice without lengthy email trails.



Supplier performance scorecards

Monitor supplier performance with comprehensive scorecards tracking KPIs like quality, delivery time, responsiveness, and cost-effectiveness.

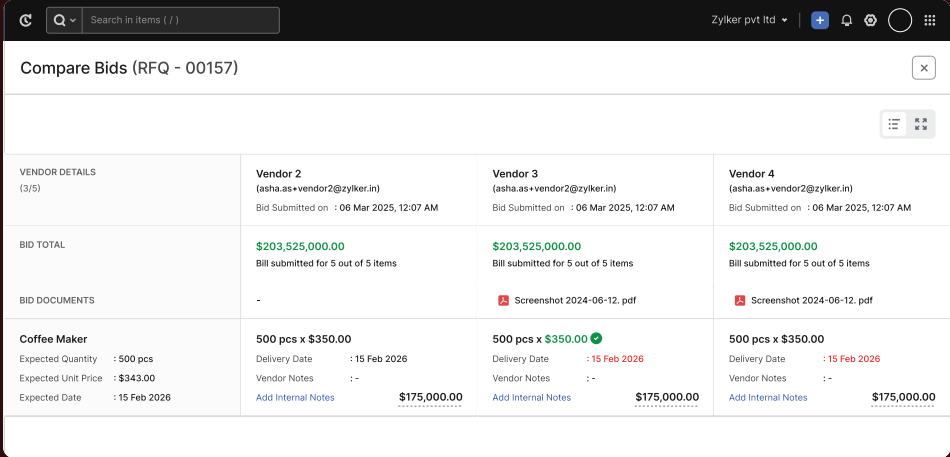


Real-time supplier data analytics

Capture, assess, and leverage real-time supplier data—from onboarding to performance—in a centralized database.

Strategic Sourcing

Find, evaluate, and award the right suppliers with data-driven sourcing.



Compare Bids (RFQ - 00157)				
VENDOR DETAILS (3/5)	Vendor 2 (asha.as+vendor2@zyker.in) Bid Submitted on : 06 Mar 2025, 12:07 AM	Vendor 3 (asha.as+vendor2@zyker.in) Bid Submitted on : 06 Mar 2025, 12:07 AM	Vendor 4 (asha.as+vendor2@zyker.in) Bid Submitted on : 06 Mar 2025, 12:07 AM	
BID TOTAL	\$203,525,000.00 Bill submitted for 5 out of 5 Items	\$203,525,000.00 Bill submitted for 5 out of 5 Items	\$203,525,000.00 Bill submitted for 5 out of 5 Items	
BID DOCUMENTS	-	Screenshot 2024-06-12. pdf	Screenshot 2024-06-12. pdf	
Coffee Maker Expected Quantity : 500 pcs Expected Unit Price : \$343.00 Expected Date : 15 Feb 2026	500 pcs x \$350.00 Delivery Date : 15 Feb 2026 Vendor Notes : - Add Internal Notes \$175,000.00	500 pcs x \$350.00 Delivery Date : 15 Feb 2026 Vendor Notes : - Add Internal Notes \$175,000.00	500 pcs x \$350.00 Delivery Date : 15 Feb 2026 Vendor Notes : - Add Internal Notes \$175,000.00	



Simplified RFx management

Create RFP's, generate RFQs, engage vendors, compute technical and commercial comparisons with ease thereby reducing the sourcing lifecycle and spend.



Vendor scoring and evaluation

Make informed data backed purchase decisions via an automated quote comparison report with vendor scoring and evaluation.



Competitive eAuctions Coming soon

Run RFQ auctions that allow suppliers to compete equitably, driving down costs while maintaining transparency. Manage counter-proposals and collaborate seamlessly with vendors.



Automated quote comparison

Automatically organizes quotes into a standardized format, compare it side by side, eliminating manual spreadsheet entry.

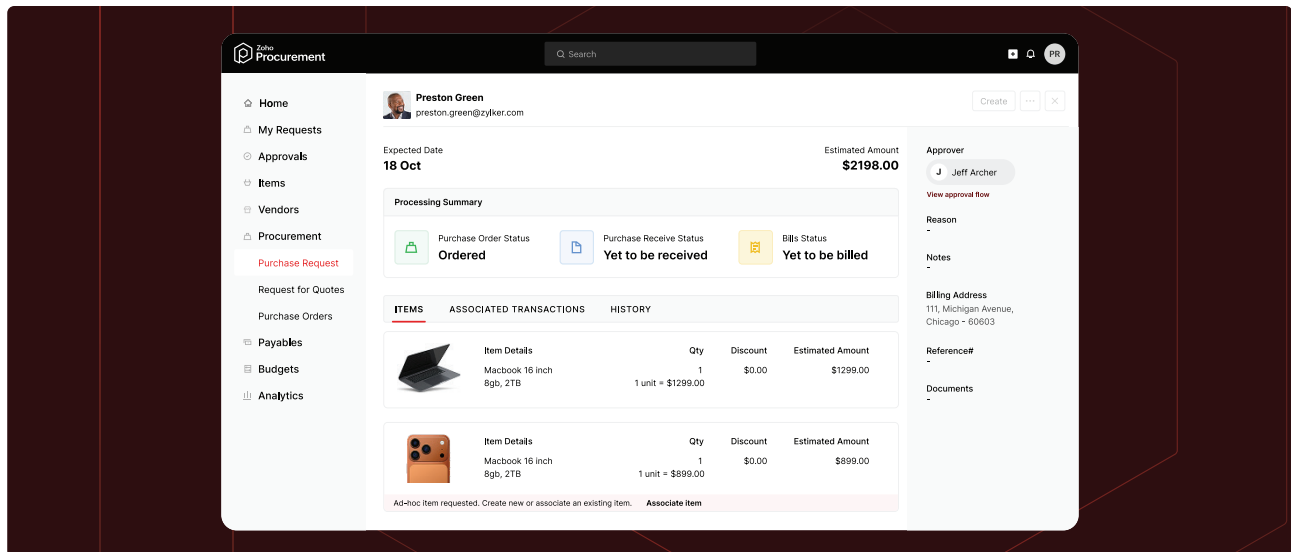


Automated sourcing workflows

Automate policy based approvals, notifications, deadlines, and follow-ups to accelerate sourcing cycles without compromising control.

Procurement

Eliminate manual workflows, accelerate purchase cycle time and gain complete spend visibility



Purchase requisition for decentralized teams

Oversee every purchase request—tracking who, what, when, and why—within budgets and policies, across all teams, departments, and locations.



Automated Purchase order processing

Automatically convert purchase requests or RFQs to purchase orders, create blanket purchase orders for recurring purchases to reduce repetitive ordering and negotiations.



Multi-level approval workflows

Build custom multi-level workflows—whether hierarchical, parallel, or ad-hoc—to set up approval processes for all use cases to ensure complete compliance



Elevated buying experiences

Transform employee purchasing experiences with comprehensive catalogs or seamless punch-in and punch-out integrations giving the process an ecommerce-like buying experience.



Simplified contract management

Gain real-time visibility of all contract spends with a centralized contract repository. Capture and extract contract details with AI-powered OCR, keep track of changes with audit logs.

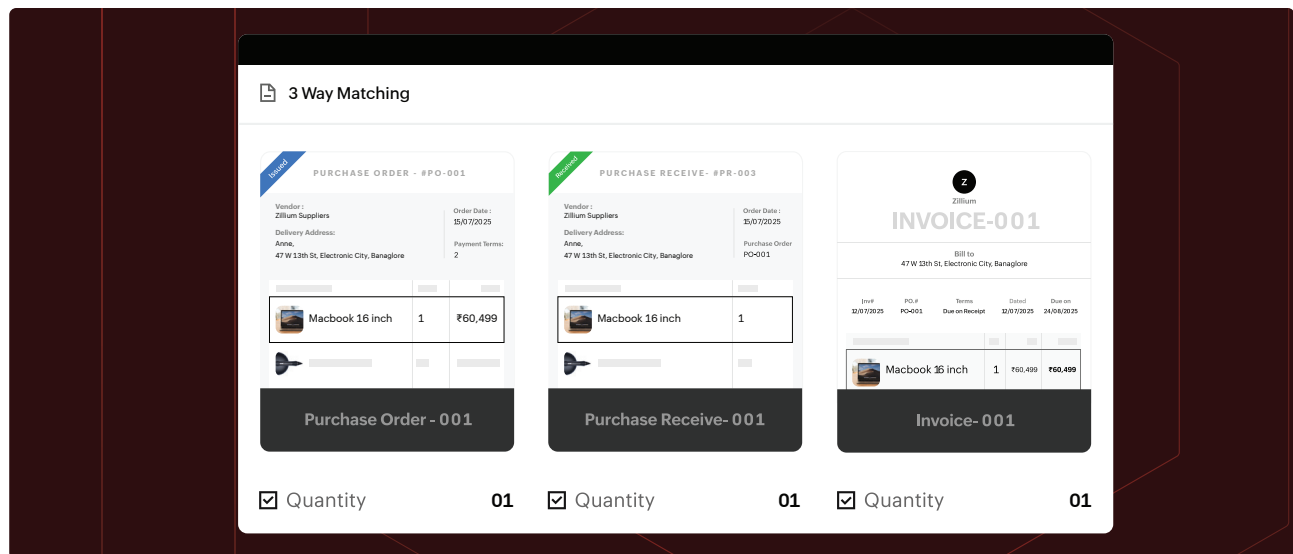


Simplified purchase receives

Simplify goods and service receiving via mobile with instant alerts and accurate data for three-way matching.

AP Automation

Make fast and accurate accounts payable every single time



AI-powered invoice capture

Submit invoices effortlessly via the vendor portal or invoice inbox, and leverage AI-powered OCR to extract line-item details and dates with exceptional accuracy—eliminating manual effort and rework.



Automated three-way matching

Make invoice processing easy with 2-way and 3-way matching by checking invoices against purchase orders and GRNs to help reduce errors before bills move forward for approval and payment.



Keep payables in sync with accounting

Track accruals in real-time, reconcile deposits/prepayments, and integrate seamlessly with your accounting/ERP for a quicker AP reconciliation process and centralized spend data.



Seamless payment processing

Manage flexible payment methods like full/partial payments, advance payments, and batch payment processing for multiple bills to boost operational efficiency, and scheduled recurring payments to prevent late fees and enhance productivity.



Flexible payment options

Pay vendors with multiple payment methods such as ACH, checks, and bank transfers while syncing the transactions with your accounting software.

Intelligent procure scales seamlessly

Unlock spend visibility through powerful analytics

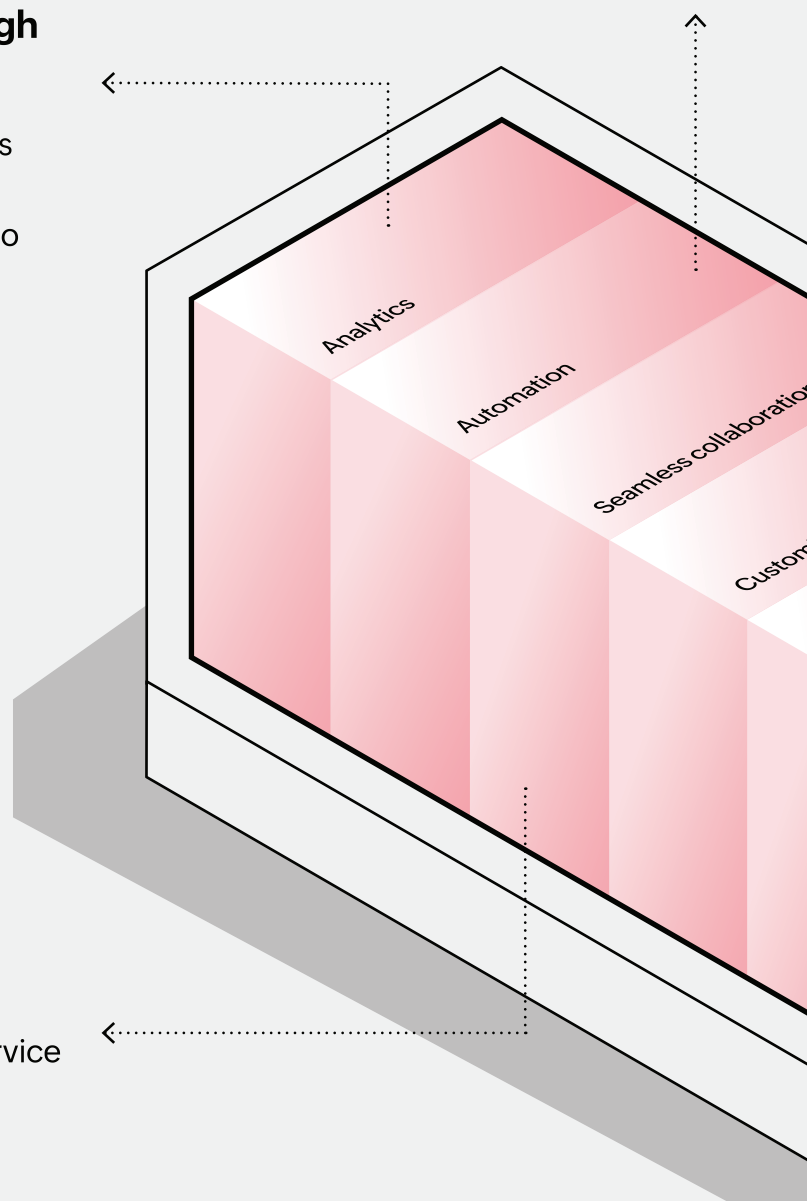
Zoho Procurement's native analytics engine with standard and custom dashboards transforms raw data into strategic decisions.

Seamless collaboration

Build trust and collaboration with suppliers through transparent and contextual communication, self-service portals, and faster response cycles.

Automation th

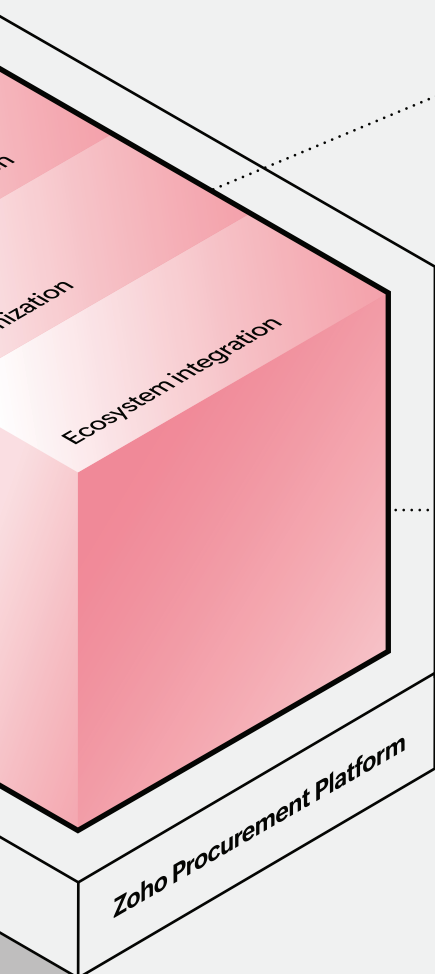
Harness advanced
smarter decision
repetitive tasks fo



ment platform that with your growth.

What works for you

ed automation to empower
s, slash risks, and eliminate
or massive productivity gains.



Tailor-made, for your business needs

Maximize efficiency with out-of-the-box
best practices and build a competitive
edge with the customization and flexibility
as per your unique business demands.

Perfect integration into your ecosystem

Connect with existing apps, systems, and
databases to unify data and orchestrate
workflows eliminating silos for seamless,
productive operations.

Native AI: Built around real use cases, not hype

Built entirely on Zoho's own Zia AI technology that drives practical impact—from purchase orders and contracts to invoices—freeing your team for strategic priorities.



Show the Contracted non-contracted spend Dashboard

Zia AI transforms the source to pay process with:

Built-in AI Agents

Anomaly detection

Three-way payment matching

Intelligent sourcing

AI-driven customizations

Predictive spend analytics



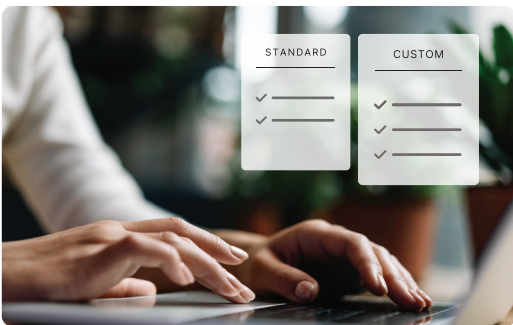
Expert-led assistance

Our experts guide you from needs assessment through implementation and post-launch change management, ensuring a smooth, stress-free procurement transformation.



Migration made easy

Migrate suppliers, POs, and invoices seamlessly from any existing software to Zoho, freeing your team for transformation.



Simple, transparent, pricing

Overcome the higher and opaque costs with optimal pricing plans from Zoho Procurement that includes all the best features.



Seamless collaboration

Build trust and collaboration with suppliers through transparent and contextual communication, self-service portals, and faster response cycles.



Support you can count on

Reliable support, expert guidance, and a wealth of resources will keep your procurement process running smoothly, so your business operates without interruptions.

**Simplify purchasing.
Maximize value.**



zoho.com/procurement

